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Some members of the Prophet SA team enjoying virtual drinks

How Prophet SA has adapted to a new normal

Added to adjusting our socialising and hygiene habits as a result of COVID-19, working from home has become a new normal. For many households living rooms, kitchens and dining rooms have been converted to offices and this is no different for the team at Prophet SA. JD van Wyk, Prophet SA Director and Charl van Loggerenberg, Prophet SA General Manager, share their experience of how they helped their team to adapt to a new way of working.

"In terms of ways of working, we have found that it all comes down to preference: some of our team members have reported that they are much more productive when working from home than they are at the office (and the productivity measurement tool that we use proves this), whereas other team members prefer working from the office whilst adhering to strict social distancing measures."

"We have accommodated those team members who now need to juggle full-time childcare and working from home by giving them the opportunity to work flexi hours. This

has made it possible for one couple to do a partner swap, whereby each partner works in four-hour shifts in which one partner works while the other partner takes care of the children."

"This has also been a valuable learning curve for us as leaders. The importance of face-to-face online interaction coupled with individual check-ins has helped our team leaders to be intentional about creating community and staying in touch with team members on a personal level."

"Overall, the team has adapted really well to working remotely. Our chosen online platform has proven to be very effective in keeping the team productive, connected and engaged. Establishing some ground rules in terms of ways of working online has really gone a long way in helping the team to transition to working from home. Furthermore, during the lockdown period thus far, we have conducted a number of online sales presentations, some of which have translated into new clients."

FPFC Luncheon

Mick Heatherington and George Roumain attended a very informative Town Hall session as part of the Fresh Produce and Floral Council (FPFC) luncheon in Cerritos, California on 5 March 2020, where they bumped into Prophet North America's client, 4 Earth Farms.



Dave Hewitt (Director of Sales) and Mark Munger (VP, Sales & Marketing) from 4 Earth Farms with George Roumain (Sales Consultant - Prophet North America)

Business (Un)usual

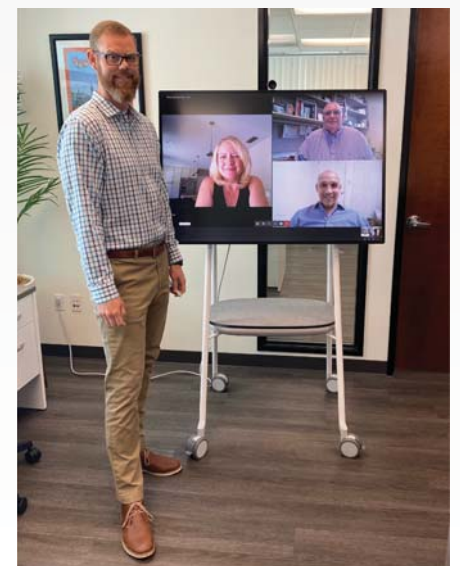
By: Paul Stofberg, CEO Prophet North America

As with many businesses across the world, Prophet was faced with the challenge of how to continue with business as usual within the restrictions presented by COVID-19.

The solution for Prophet came in the form of using Microsoft Surface Hubs and Surface Pros and we have implemented Microsoft Teams throughout the business. This has given us an enormous advantage by ensuring that we do not lose valuable face-to-face contact with our customers.

The Microsoft Surface Hubs and Pros, combined with Teams, has enabled the Prophet offices to meet and see new and existing customers and, on numerous occasions, successfully demonstrate our software. We are able to interact face-to-face, share documents and our screens, create online chat groups, use a white board and not lose personal relationships that we have built.

We have also managed to successfully present shared training sessions and implementations with existing clients. Also, all Prophet offices are able to attend to remote workflow investigations for new customers. This innovative technology has given us a new outlook on how we can manage future workflow investigations, training, and implementations; saving ourselves and our customers' crucial time and travel expenses.



Paul Stofberg, CEO Prophet North America

Prophet Industry Integrations

Prophet SA has seen a significant uptake of its industry integration modules over the last few months which were developed in response to an industry evolution towards an integrated ecosystem.

Our first successful Titan 2.0 implementation took place in January 2020 and since then we've successfully implemented several new Titan modules.

We also released our eLOT Notice module in time for the citrus season which is aimed at packhouse (Phyosanitary) pre-verification and Trade Unit Register (TUR) integration. All our citrus clients are now able to complete

Product Inspections via Titan 2.0 and successfully integrate to the TUR.

In addition to Titan 2.0 Product Inspections, our new module releases over the next few weeks include Titan 2.0 Re-Inspections; electronic Addendums (Export Certificates) and electronic Export Notifications (Q67) and importantly, TUR integration for our export clients.

Since the release of our electronic Phyto module in November 2019, our clients have generated more than 12,000 electronic Phyto's which have been successfully submitted to the eCertification platform.



Thornlands Titan 2.0 Implementation a Success



Prophet SA has successfully implemented PPECB's Titan 2.0 at Thornlands, yet another testament to Prophet's industry readiness. Thank you to the team at Thornlands and PPECB for their commitment during the process.

Goede Hoop Vrugte System Training

Prophet SA hosted the Goede Hoop Vrugte team at their offices for full system training prior to the launch of their workflow upgrade.

*Left to Right Front: Dore Fourie, Lynn-Mari Goosen, Quintin de Klerk (Prophet SA), Winn van Aswegen
Left to Right Back: Lize Deyzel, Ilse Hugo, Heloise Oosthuizen, Johann Vos, Rikus van Zyl (Prophet SA), Fralise Venter (Prophet SA)*



Anthony Valentine Celebrates 11 Years of Service at Prophet

Anthony Valentine, a senior developer at Prophet North America celebrates 11 years of service for the Prophet group.

We thoroughly enjoy working with you and look forward to our continued journey together.

Making Moves



Anthony Valentine

Prophet UK Welcomes Joanna Laszkiewicz and Shahid Parvez

Joanna Laszkiewicz joins the Prophet UK team as a software analyst and implementer and Shahid Parvez as a support developer.

We look forward to working with you both. Welcome to the team!



Joanna Laszkiewicz



Shahid Parvez

Prophet SA Spotlight on Charl van Loggerenberg



General Manager at Prophet SA, Charl van Loggerenberg, shares some of his highlights at Prophet SA thus far, what he hopes to achieve in his new role as General Manager and he also tells us more about himself.

"I'm lucky to be surrounded by great colleagues – they are Prophet's greatest asset. Being able to evolve our business with the support and efforts of our team and building lasting relationships in the process, has been a highlight over the last few years."

"We've also made significant strides in improving our underlying technologies that drive our systems, which has been a long but worthwhile journey and we've been actively involved in an industry-wide evolution to a paperless value-chain - developing our systems to integrate with various third-party and regulatory platforms that create streamline processes for our clients."

"One of my primary goals is to keep our staff engaged - it's a tough and fast-moving environment which can throw several challenges at you at any given time. We're investing a lot of our time in building a resilient group of colleagues that can turn challenges into opportunities. This will continue being a major focus in the immediate future."

The top three items on my bucket list include: road tripping across the United States and watching an NFL game, enjoying a summer break in Europe and probably some wine tasting in France and being content even if I don't get to do any of my bucket list items."

